



Principles of Land Acquisition

100 (2 Day) - Principles of Land Acquisition

April 21-22, 2025

Las Vegas, NV

Credits: 16 QEU/CEU

Credentialing

- **New SR/WA Program:** Core course required for the RWA certification.
- **Industry:** Core course required for the RWA certification.
- **Specialist:** Required course for the R/W-URAC certification.

Topics

- **Ethics:** Describe the IRWA's Code of Ethical Conduct, Standards and Procedures, as well as ethical behaviors that guide the work of the right of way and infrastructure professional.
- **Interdisciplinary Team:** Recognize the key role that the right of way and infrastructure professional plays on the project team, as well as the importance of a team approach to the work.
- **Environmental Concerns:** Describe the effects of public projects on the environment, as well as the types of environment assessment processes and studies.
- **Engineering/Surveying:** Summarize the three-view concept of engineering plans, as well as property descriptions.
- **Appraisal:** Describe the basics of the valuation process and the role of the appraiser in the acquisition process.
- **Negotiation/Mitigation:** Explain the right of way agent's role during negotiation, including basic components from preparation to closing.
- **Relocation Assistance:** Discuss the basics of relocation assistance for residential and non-residential

Course Tuition Includes

- Learning Guide
- Principles of Right of Way Textbook
- Engineering Tools (engineering scale, protractor, and scaled ruler)
- Real Estate Dictionary
- Study Guide
- United States Law Relocation Supplement (for U.S. classes only)



Instructor

James A. Olschewski, SR/WA, R/W-NAC

James A. Olschewski is a Professional Land Surveyor who has spent the last 30 years designing and acquiring Right-of-Way (ROW) for the Utah Department of Transportation (UDOT) while as a UDOT employee and now again as a consultant. James started his career in ROW researching and designing the widening of roadway projects such as Sardine Canyon, Provo Canyon, I-15 in Salt Lake County and most recently the Mountain View Corridor. James has toured the country teaching transportation design using Microstation and InRoads for several states DOT's including, New Mexico and UDOT as well as many top fortune 500 Engineering Firms. James has a degree in Architecture, a second degree in Surveying, and is NICET Certified in Roadway Design. James is a member of the Utah Council of Land Surveyors (UCLS) where he has served on many committees and is a Past SLC Chapter President. James is an active member of the International Right of Way Association (IRWA) where he holds the designations of SR/WA and R/W-NAC and is a Climb Certified Instructor. He is the past Chapter38 President, served as the Vice-Chair of the International Transportation Committee (ITC), and served 4 years on the International Executive Committee (IEC). James is a two-time W. Howard Armstrong Instructor of the Year Finalist (2018-2019), and the 2020 Region Nine Professional of the Year. James has served as the Deputy Director of Right-of-Way, the Right-o-

Location

The City of Las Vegas
495 S. Main Street
Las Vegas, NV 89101
Phone: (702) 501-2676

Course Coordinator

Alis Wishner SR/WA, R/W-NAC
Phone: (520)784-9161
E-mail: alis.wishner@hdrinc.com

**IRWA Member
Tuition**

\$565

**IRWA Non-Member
Tuition**

\$710

**PDF of Course
Materials**

FREE

**Printed Course
Materials**

Purchase
online

**Total Tuition
Amount**

*An electronic copy of your course material will be added to your IRWA Account once your registration is completed.
Printed course materials are only available for purchase until 10 days prior to the class start date.
Register online at www.irwaonline.org / Fax this entire page to IRWA HQ: (310) 538-1471*

REGISTRANT INFORMATION

NAME _____ TITLE _____
FIRST NAME/ LAST NAME

COMPANY _____

ADDRESS _____ CITY, STATE, ZIP/POSTAL CODE _____

PHONE _____ MEMBER YES NO MEMBER ID NUMBER _____

EMAIL ADDRESS _____

SELECT PAYMENT METHOD

Credit Card

Check

VISA, MASTERCARD, AMEX, DISCOVER ACCEPTED

NAME ON CARD _____ CARD TYPE _____
VISA/MASTERCARD/AMEX/DISCOVER

CARD NUMBER _____ CARD EXPIRATION _____ CVV _____

SIGNATURE OF CARDHOLDER _____ DATE _____

Cancellation Policy: All classes scheduled by IRWA are subject to cancellation. All class registrants must contact the Course Coordinator prior to making travel arrangements, keeping in mind that the class may be cancelled at any time (for reasons including, but not limited to, insufficient registration, instructor emergencies or other issues beyond the control of the chapter and/or IRWA). Fully liquidated damages for any losses incurred by a class registrant are limited solely to a refund of the registrant's prepaid class tuition. IRWA and its chapters assume no other registrant liability resulting from class cancellation.

Tuition Refund Policy: Written notification of intent to cancel registration must be received via email by both the Course Coordinator and IRWA Headquarters Education Staff (education@irwaonline.org) prior to the class start date in order to be eligible for a tuition refund. A full tuition refund will be issued if notice is received 15 days or more prior to the class start date; a 75% refund will be issued if notice is received less than 15 days prior to the class start date, and no refund will be issued for notice received on or after the class start date.